

November 16, 2004

To: Washington State Breweries and Wineries

Re: Shipping Beer/Wine to Retail Licensees

## Dear Licensees:

In a letter dated June 1, 2004 I addressed the prohibition of Washington wineries shipping wine to retail licensees per state law RCW 66.28.180(2)(h)(ii). After consideration, the Board will allow beer and wine to be shipped from Washington state breweries and wineries under the following conditions;

- 1. The retail licensee will make the beer/wine purchase at the posted price.
- 2. The retail licensee must contact the common carrier and arrange for the beer/wine to be shipped to their licensed premises.
- 3. The retailer must pay the common carrier directly for all shipping costs. (Breweries/wineries may not bill back the retailer for any shipping costs.)
- 4. The retailer will be responsible for getting the shipping label to the brewery/winery.
- 5. The brewery/winery may package the beer/wine, apply the shipping label, and make it available for pick-up by the common carrier.

Your local liquor enforcement officer is available for guidance. Please feel free to contact your assigned officer listed below:

Olympia – Jeanne Reschan (360) 664-1634 Seattle – Steve Hypse (206) 464-6088 Wenatchee – Ray Cerrillo (509) 662-0410 Spokane – Russ McCabe (509) 625-5522

If your local officer is unavailable, you may contact supervisor Rich Manoli at (206) 464-7845. Thank you for your compliance with our delivery laws.

Sincerely,

Randy Reynolds, Program Manager Manufacturers, Importers, Wholesalers Section